The Samburu Project



ANNUAL REPORT 2016



ABOUTUS

The Samburu people in Northern Kenya do not have access to clean, safe drinking water. In this community, women and children walk up to 12 miles every day in search of water. Often, water is contaminated which results in diarrhea and other water-bourne illnesses. The Samburu Project offers a simple solution to an extraordinary problem by providing easy access to clean water to these communities through our well drilling initiatives.

Since our inception in 2005, The Samburu Project has drilled 88 wells, bringing clean, safe drinking water to over 88,000 people.

The Samburu Project was founded on the promise of delivering access to clean water. Along the way, we discovered that water does so much more than we imagined. With clean water, families grow their own food, girls go to school and women empower themselves through small businesses.

Water is: health education community empowerment dignity hope LIFE.



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INTRODUCTION

From the Executive Director -The transition of 2016

I am gratified and proud to report that during 2016, staff, board members and major donors rose to the occasion to ensure that The Samburu Project would not only survive but thrive. Our dedication to the people of Samburu continues to guide our efforts as much as we are inspired by their strength and resilience.

TSP staff in California worked tireless hours engaging donors, foundations, and volunteers. Personally, I spent the year getting up to speed on all things non-profit in the US and Kenya from well drilling and Kenya water regulations to a historical knowledge of the organization. Our US Board went into overdrive, recommitting themselves to support TSP in every way possible.

Our Kenya team experienced a similar transition as our Project Manager was preparing to leave the organization to run for public office in Samburu County. TSP was extremely fortunate to bring Eric Lekolii up the ranks to assume that leadership role. Eric has breathed new life into TSP. He has re-organized the local volunteer board, engaged with schools and well communities in Samburu East and expanded our reach into Samburu North. As an added bonus, Eric is a bronze-level, certified safari quide. He offers donors a once-in-a lifetime experience visiting TSP well communities while spotting leopards, elephants and giving them a taste of "bush life."

We were additionally challenged when our well drilling contractor encountered financial and mechanical difficulties. At the writing of this report, two communities continue to wait for completion of their wells. Doing business in Kenya during an election year offers challenges beyond the comprehension of an American audience. Our Kenyan team is committed to success and I have no doubt that we will succeed.

In 2016, TSP cultivated corporate sponsorship from our first Kenyan company with AirKenya. Not only did they provide TSP staff with travel support but they featured the organization on their website and in their in-flight magazine Ndegwa. Travelers within Kenya as well as Uganda and Tanzania are now acquainted with the work TSP is doing in Samburu.

in 2016, the law firm of Latham & Watkins expanded their support of The Samburu Project. The Los Angeles office continues to provide pro-bono legal services to the organization, while their London office sponsored 2 wells in 2016 and has pledged another 2 in 2017. Additionally, Simon Graham, who leads the Charitable Giving team in the London office, organized a Walk for Water for employees in 2016 which expanded our brand to the United Kingdom.

Press coverage of The Samburu Project exploded with the work of photographer Iris Schneider who visited Samburu in the summer of 2016. A full page article about TSPs work at Ntilal well in Archer's Post, was featured on pg 2 of the Los Angeles Times. Schneider's photos were also featured on the LA Observed website and were included in an exhibition, *Women Watch Out* at Arena Gallery in Santa Monica, CA.

2016 culminated in the most successful Splash Bash gala ever. Over 200 supporters gathered at The Mark for Events to raise \$175,000 (including funding for 2 wells) and re-committed themselves to the mission of The Samburu Project. A video recap the fun-filled fundraiser can be found on the TSP website (thesamburuproject.org/videos)



The year ended with our first event in New York City. With so many donors and supporters in the tri-state area, we were thrilled to see over 100 of them at the Michael Rosenfeld Gallery. Cocktails and hors d'oeuvres were enjoyed along with a video presentation. California staff and board members were on hand to meet and greet.

Guidestar, the industry non-profit resource, reports that "leadership transitions are pivotal moments in the lifecycle of a nonprofit organization." Having just completed our financial audit for 2016, our program allocation percentage has returned to over 70% - a sign that TSP is moving in the right direction. With continued focus on our mission and with support of private and foundation donors and a re-energized board, TSP is poised for strength in the future. We have continued our work in Samburu to provide access to clean water and so much more to those in need during a severe drought, strengthened our administrative protocols in California and Kenya, grown our reach throughout the United States and Europe, and are adding programs to support women and girls in our well communities with the Samburu Sisters program.

On behalf of those we serve in Kenya, thank you to all who stood by TSP during what was a very challenging year. 2016 was a major leadership transition for TSP but the future looks bright and promising at The Samburu Project.

We are grateful for your trust and support. Onward we go!

With gratitude,

Linda Hooper, Executive Director

WELL DRILL 2016

The Samburu Project embarked on its 9th well drill in October 2016. For the 6th year in a row, we engaged the services of Kariuki Waruinge, of GroundWaterMax, Nairobi to conduct hydrogeology studies to determine site selections. Waterlink Ltd, Nairobi was contracted to conduct the actual drilling and pump installation. Upon completion, communities participated in hygiene and sanitation workshops.

- 1. LPUS, ARCHER'S POST
 Donated by Latham & Watkins, London
- 2. TIPITO, WAMBA

 Donated by Harbourton Foundation
- 3. LENGULOO, WAMBA
 Donated by Guests of Splash Bash 2016:
 Oliver Glenn, Shellan & Robert Isackson,
 Alice & Nahum Lainer, Manny & Jackie Silverman







- 4. LCHORO, ARCHER'S POST

 Donated by Bruce & Sue Carusi, Bob & Martha
 Falkenberg, Ted & Cheryl Lachowicz, Paul &
 Valerie Marini, Rich & Terese Marini, Karl &
 Daniela Oberrauch, Jim & Elizabeth Vance.
- 5. MPASION, ARCHER'S POST Donated by the Jerry R. Licari Foundations
- 6. NACHAMUNYE, ARCHER'S POST Donated by Friends of John Flather & Guests of Splash Bash 2016
- 7. NANGA, ARCHER'S POST Donated by Latham & Watkins, London
- 8. RETETI 1, WAMBA
 Donated by Woodside Wishing Well (In Progress)
- 9. RETETI 2, WAMBA
 Donated by Waterlink, Kenya (In Progress)









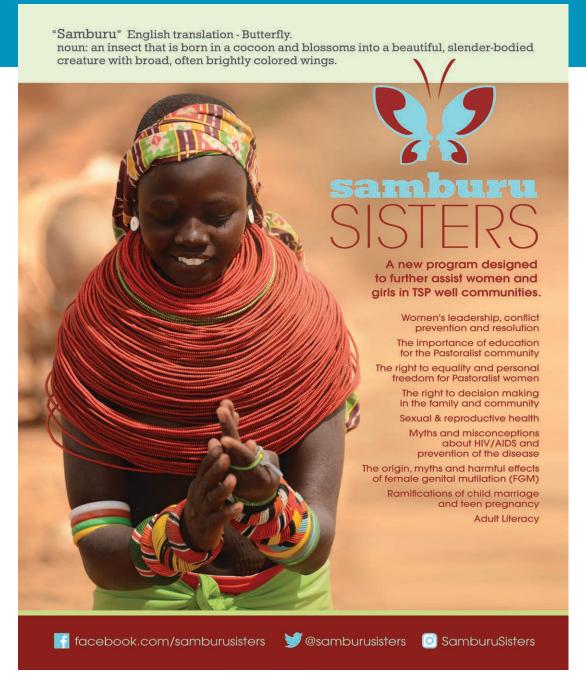
WELL REHABILITATION GRANT

In the fall of 2016, TSP received a grant from Blue Planet Network / Thrive Networks for water well rehabilitation. Throughout the end of 2016 and the beginning of 2017, TSP Kenya staff repaired and/or refurbished 22 wells. Our well communities are grateful for this grant and send a big THANK YOU to BPN/Thrive.



SAMBURU SISTERS

In 2016 The Samburu Project launched a new program designed to further assist women and girls in TSP well communities. Partner organizations were identified to collaborate in this mission. Pastoralist Child Foundation and Give A Child Life Kenya will be the first partner organizations to begin programming in 2017.



2016 EVENTS

The Samburu Project hosted a variety of events in 2016. Highlights include:

WOODSIDE ELEMENTARY SCHOOL

For the 7th year in a row, the students of Woodside Elementary School and their families came out to show their support for TSP at their annual Walk for Water fundraiser. TSP board member Doretta Bonner spearheaded this event once again and was assisted by Kari Daheb, Carmen DiCinque, Claire Nichols, Claire Pollioni, Laura Poppink and Anica Schonberger.

The local fire department was on hand again this year to add to the festivities. Over 100 students participated in a soggy walk/run around the Woodside Elementary School track field resulting in the 8th well in Samburu with a marker that says THANK YOU WOODSIDE WISHING WELL. Because of you 8,000 people now have access to clean water.

Thank You to everyone in the Woodside community who continues to make this event such a success!





















WALK FOR WATER - HERMOSA BEACH, CA

On April 17th, TSP held its 7th Annual Walk for Water in Hermosa Beach, CA. The event was chaired by our three Musketeers of the South Bay; Grace Chung, Molly Canales and Wendy Baskins.

The students of Mira Costa High School and their Model UN class were prominent participants again this year and the cheerleaders lead the walk, carrying the TSP colors along the strand. Rosa Blassi from Disney's The Thunderman's and India Williams, Miss Santa Monica were co-mistresses of ceremonies. India (later crowned Miss California) has joined TSP to spread awareness of the world water crisis wherever she goes.

After a 4 mile walk/run between Hermosa and Manhattan Beach Piers, walkers of all ages returned to American Junkie restaurant where they enjoyed a delicious celebratory breakfast, danced, hoopla-hooped, shopped at our African Marketplace and bid on silent auction items.

Mike Rossi, aka "the Pancake King" and Board member Emeritus was our breakfast sponsor. WholeFoods donated breakfast food and was on hand with a tent giving out treats, bananas and



coffee pops to our walkers. The Metropolitan Water District sponsored our "Kids Corner" where children enjoyed face-painting, played water relay games with jerry cans and created posters to spread the message of water conservation in California. Kevin McLaughlin was there to represent MWD and hand out literature and visors.

A fantastic day was had in Hermosa Beach while 8 more walks were going on in other cities around the US.



WALK FOR WATER GOES NATIONAL & ACROSS THE POND

For the second year in a row, Patty Giordano mobilized her community in Stamford, CT to walk for water. Water ambassadors in other communities along with friends in 8 other communities around the United States and London organized satellite walks in their communities, adding another 100 walkers to join the fight for clean water. TSP would like to thank Dawn Curran, Christine Schefman, Jennifer Liao, Gulia Theodoli, Wanja Muthoga, Julie Barton, Karen Burns and Simon Graham in London for their time and efforts to mobilize their communities and join the fight for clean water!

Atlanta,GA Brooklyn, NY Detroit, MI Haverhill, MA Marion, IA North Salem, NY San Francisco, CA Stamford, CT London, UK

With more than 350 walkers around the world united to support clean water for all, over \$50,000 was raised to support TSP.

















ABBOTT KINNEY FESTIVAL

The Samburu Project was back with at the Abbott Kinney Festival after having taken 2 years off from this annual event – a mile-long street fair along Venice's "coolest" street. Being part of this community event, as one of the 300 vendor stands and 4 musical stages is always a fun day, giving TSP staff and volunteers an opportunity to spread the word about our work in Kenya and the world water crisis.

TSP Board Member and Treasurer, Debbie Buderwitz was on hand to assist TSP staff with the African Marketplace. Volunteers Sydney Burgoyne, Dave Johnstone, Sonja Moro and Victoria Pacos added to the TSP staff to make the event a fun day.

















SPLASH BASH 2016

The 4th annual Samburu Splash Bash was held at The Mark for Events in Beverly Hills. The evening was a major success with 250 guests who came together to raise \$175,000 to support The Samburu Project's mission of providing access to clean water to the people of Samburu, Kenya.

The evening kicked off with cocktail hour - specialty drinks were sponsored by Tito's Handmade Vodka. Bidding was brisk on 100 silent auction items ranging from high-end culinary experiences like AOC, Gjelina, Lucques, Nobu, and Tasting Kitchen to 40 fine works of art by artists such as; Tony Berlant, Frank Gehry, Kim McCarty, Ed Moses, Kelly Reemtsen, Ed Ruscha, and William Wegman.

International food stations offered plentiful culinary delights from Mexico, France as well as American comfort food. When guests weren't feasting on food and drink, they enjoyed donning Samburu beads and traditional clothing for an interactive photo booth experience.

TSP Executive Director, Linda Hooper offered a video presentation of her time in Kenya, visiting 53 wells, 6 schools and a health facility. Focus was on the organization's recent successes; drilling 10 more wells in the previous year and the launching of an additional program called Samburu Sisters.









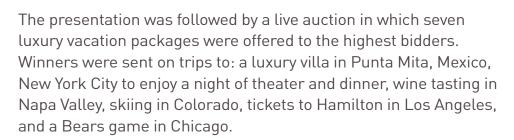














Balandugu Kan, the authentic African drumming and dancing group set the tone for the event. They opened and closed the evening with their infectious rhythms which culminated in guests joining the dancers into the wee hours of the morning.



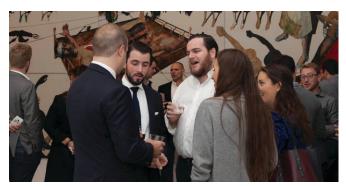


Corporate Sponsors of the evening were: AirKenya, Latham & Watkins, Art Services Melrose, America's Printer, AQUAhydrate, Bead Relief, DIVERTcity, Gallery Services, Four Corners Framing, Hutchinson & Johnstone, Justin's, Revel, and Tito's Handmade Vodka.

A video re-cap of the evening can be seen on TSP's website www.thesamburuproject.org/videos

TSP IN NYC

In November TSP staff and board members took their show on the road to the Big Apple. Michael Rosenfeld Gallery hosted over 100 friends and supporters at their upscale gallery in Chelsea. This was our first event in New York City to say thank you to supporters and met new ones. Thank you to Michael and Haley Rosenfeld and their staff for their incredible hospitality.





HOLIDAY PARTY AT KOPEIKIN GALLERY

A pop up photo exhibition, *Samburu: A Day in the Life* photographs by Iris Schneider was held at Kopeikin Gallery on December 11. TSP staff used the occasion to celebrate the holiday season with friends and supporters. Barry Jacobson of Gallery Services (in-kind donor) and Mark Licari and Kate Rosenheim (well donors) were in attendance along with 50 other TSP supporters. Thanks to Paul Kopeikin for the use of his beautiful gallery.









PART FOUR: WELL FUNDERS

HARBOURTON FOUNDATION

LATHAM & WATKINS

JERRY R. LICARI FOUNDATIONS

WOODSIDE WISHING WELL

WATERLINK, Kenya (in-kind donation)

FALKENBERG & FRIENDS:

Susan & Bruce Carusi, Cheryl & Ted Lachowicz, Valerie & Paul Marini, Teresa & Rich Marini, Karl & Daniela Oberrauch, Elizabeth & James Vance.

FRIENDS IN MEMORY OF ROBERT FLATHER:

Stephen Aaron, Jacqueline Bonner, Neil & Laura Gottlieb, Berend & Aurea Van Hoorn, Need Preble, Jon and Carol Richards, Jacqueline Roose, and Judy Mohr

GUESTS OF SPLASH BASH 2016 DONATIONS OF \$5,000 +:

Oliver Glenn, Shellan & Robert Isackson, Alice & Nahum Lainer, Jackie & Manny Silverman

GUESTS OF SPLASH BASH 2016:

Zach Adamson, Jonathan Blenner, Debbie Buderwitz, Katie Buderwitz, Lorna Campbell, Christina Chu, Meghan Conroy, Brett Danick, Devin Donner, Aya & Earl Goldberg, Gabriel Goldstein, Wilder Huega & Brianna Dotson, Ed Hutchinson, Dave Johnstone, Andrea Kachuck, Karen Kappus, Angela Kent, Sherrie Kia, Darren Kim, Nathalie & Doug Kunin, Alan & Jenni Leavitt, Yvette Lopez, Catherine Pacos, Sandra Pressman, Karen & Kevin McManus, David Monhait, Aune Moro, Sonja Moro, Wendy Rosen, Meghan Schafer, Elliot Rosenstein, Kathryn & Robert Sax, Kyle Shermata, Robert Spurell, Ashley St. Pierre, KC Styles, Scott Thomas, Lisa Wells, Jennifer Wieland, and Merrill Wing.

MAJOR DONORS

DONATIONS OF \$20,000+

Harbourton Foundation
Latham & Watkins
The Licari Family Foundation
Martha & Robert Falkenberg

DONATIONS OF \$10,000 +

The David Geffen Foundation Shellan & Robert Isackson Robert & Judy Swanson BPN / Thrive Networks

DONATIONS OF \$5,000 +

Ray and Wyn Ritchie Evans
Foundation
Oliver Glenn
Alice & Nahum Lainer
Jackie & Manny Silverman
Kimberly Swanson
Karen & Kevin McManus

DONORS OF \$2,000+

Pat Arnall & Tommey Flemming Doretta & Matt Bonner Hana Dinh Rudi Dundas Peggy & Jeff Grant James Hamrick Alec Hsu Sherie Kia Nathalie & Doug Kunin Carlos Lazaro Jenni & Alan Leavitt Mitchell Mirkin Theresa & William Moore Metropolitan Water District Cece & Ronald Nudelman Catherine & Greg Pacos Judith & Russel Patterson Vera & Stephen Schlesinger Rachel & Blake Searles William Scheffler Mathieu Streiff Zelda & George Wagner William Watts

TOTAL NUMBER OF DONORS - 881

SPONSORS & CORPORATE **PARTNERS**

THE SAMBURU PROJECT RECEIVED GENEROUS SUPPORT FROM THE FOLLOWING COMPANIES IN 2016:

































PART FIVE: PRESS

A2 MONDAY, NOVEMBER 21, 2016

Los Angeles Times

POSTCARDS FROM SAMBURU, KENYA

Pumping empowerment

Wells are about more than clean water in remote Kenyan villages

BY IRIS SCHNEIDER >> Every day across sub-Saharan Africa, 3.5 million women spend hours searching for water and carrying it back to their families. The water they find is often contaminated with bacteria or viruses that can cause diarrhea, which kills more of the region's children than any disease. The women suffer back and neck pain from hauling heavy jerryeans, often while pregnant or with a baby in tow. The daily ritual limits their ability to participate in the economy. Often, their daughters do not go to school so they can help with daily chores like getting water or caring for animals not out to pasture. The women of Samburu, Kenya, an arid region about 250 miles north of the capital, Nairobi, are luckier than many. A nonprofit known as the Samburu Project has drilled 84 wells there since 2005, providing clean, accessible water.

Each well serves at least 1,000 people, ¶The wells bring not only health improvements that come with clean water but also economic opportunity for women. Nobody has to walk more than a few miles to reach a well. That's not far in the nomadic culture. Men trek often for days herding sheep, cattle and goats while women do most everything else, ¶ Having wells nearby means more time for other pursuits, including making beaded jewelry to sell at the market. And daughters who once accompanied their mothers on long walks for water can now attend school, ¶ A community must apply for a well. For each well it approves, the nonprofit must raise \$20,000 to drill it. The wells are usually \$20 feet deep. ¶ This summer I spent a week in Samburu to meet women there and see how access to clean water had changed their lives.



Photographs by IRIS SCHNEIDER For The Times

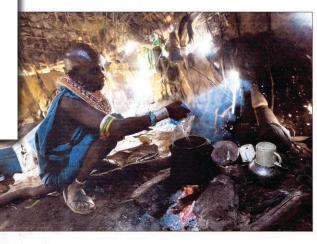
Heavy load

Women from the village of Ntilal, Kenya, head home after a midday visit to their well, which was built in 2013. Mangilan Lebasha, left, and Sophia Lemoyong haul their jerrycans filled with clean water. Lemoyong also carries her daughter Argira. At right is Sytoon Lelesara. The round trip to the well took them about an hour. In communities without nearby wells, some people use donkeys to help transport larger quantities of clean water.



age hub

their jerrycans, wash their clothes and bathe their children at a busy well in Kenya's northiru region. The well must be pumped by hand, a task that is often a team effort. The wells here ee the village equivalent of the office water cooler. Other communities that do not yet have apply for them and go through an approval process. A hydrogeologist must determine ater is available, and if all goes smoothly, a well will eventually be drilled.



Clean water

Mangilan Lebasha, who estimates that she is 42, cooks with clean water in her manyatta, a hut built from sticks, animal skins, cardboard and plywood. Like most Samburu, she has a fire in her manyatta that she uses for cooking and preparing the sweet, milky tea that she and her family drink each morning. After breakfast, she boils water to make lunch or dinner for her family, which usually consists of beans or a dense cornmeal called ugali.



A Water Well in the Arid North

The Samburu Project















Documenting Kenya and The Samburu Project

By Iris Schneider | December 8, 2016 11:45 PM



have only sporadic access to education—many families cannot even afford the \$6 monthly fee to send their children to school. But access to clean water is by far



In conjunction with The Samburu Project, my photographs will be shown at Kopelkin Gallery, 2766 S. La Clenega Blvd., LA 90034 this Sunday, Dec. 11 from 2-5 p.m.

PART SIX: OUR TEAM CALIFORNIA



OUR TEAM / CALIFORNIA

Linda Hooper, Executive Director Kiki Swanson, Project Coordinator

INTERNS & VOLUNTEERS

Erin Herkimer Julia Kresge
Lexie Ornales Victoria Pacos
Charlotte Potter Kevin Villagran

Number of Volunteers during 2016: 100



BOARD OF DIRECTORS / CA

(left to right)

Bob Falkenberg

Alan Leavitt, Board Chair
Doretta Bonner, Secretary
Linda Hooper, Executive Director
Debbie Buderwitz, Treasurer
Pamela Naumes



OUR TEAM KENYA









OUR TEAM / KENYA

(left to right)

Lucas Lekwale, Project Manager Eric Lekolii, Assistant Project Manager Mussa Lekwale, County Coordinator Paul Lekuuk, Well Maintenance Technician

BOARD MEMBERS / KENYA

Ronte Lemaramba Ritek Lekiluai Seniyo Lenanyakerra Joan Lelenkuiya Noolaroi Lesorut Ramanto Lemanyishoe Hendry Lelikoo Veronica Lekamario Mpanainie Lesootia Mantaiyon Lekiluai Ldaimon Lesowapir



PART SEVEN: FINANCIALS

Finicanial audit was conducted by CliftonLarsonAllen LLC, Pasadena CA

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2016 AND 2015

	2016	2015
ASSETS		
Cash and cash equivalents	\$ 100,861	\$ 197,701
Pledges receivable, net	30,370	21,114
Inventories	44,889	44,889
Prepaid expenses and other assets	6,442	5,144
Property and equipment, net	72,613	95,995
Total assets	\$ 255,175	\$ 364,843
LIABILITIES		
Accounts payable and accrued liabilities	\$ 28,729	\$ 47,607
Line of credit	29,256	
Total liabilities	57,985	47,607
COMMITMENTS		
NET ASSETS		
Unrestricted	147,691	260,489
Temporarily restricted	49,499	56,747
Total net assets	197,190	317,236
Total liabilities and net assets	\$ 255,175	\$ 364,843

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2016

	Unrestricted	Temporarily Restricted	Total
REVENUE AND SUPPORT			
Contributions	\$ 43,007	\$ 182,430	\$ 225,437
In-kind contributions	9,795	-	9,795
Special events, net of expenses of \$174,937	78,312	-	78,312
Other income	7,729	-	7,729
Net assets released from restrictions	189,678	(189,678)	
Total revenue and support	328,521	[7,248]	321,273
EXPENSES			
Program services	309,939	-	309,939
General and administrative	73,041	-	73,041
Fundraising	58,339	-	58,339
Total expenses	441,319	_	441,319
NET CHANGE IN NET ASSETS	(112,798)	(7,248)	(120,046)
NET ASSETS - Beginning of year	260,489	56,747	317,236
NET ASSETS - End of year	\$147,691	\$49,499	\$197,190

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2015

	Unrestricted	Temporarily Restricted	Total
REVENUE AND SUPPORT			
Contributions	\$ 91,509	\$ 96,797	\$ 188,306
In-kind contributions	92,104	-	92,104
Special events, net of expenses of \$243,426	119,186	-	119,186
Other income	3,159	-	3,159
Net assets released from restrictions	199,351	[199,351]	
Total revenue and support	505,309	(102,554)	402,755
EXPENSES			
Program services	256,072	-	256,072
General and administrative	80,739	-	80,739
Fundraising	48,797	-	48,797
Total expenses	385,608	_	385,608
CHANGE IN NET ASSETS	119,701	(102,554)	17,147
NET ASSETS - Beginning of year	140,788	159,301	300,089
NET ASSETS - End of year	\$ 260,489	\$ 56,747	\$ 317,236

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2016

	Program	Management and General	Fundraising	Total
Salaries and wages	\$ 93,774	\$ 14,614	\$ 17,157	\$125,545
Well drilling projects	113,200	-	-	113,200
Consulting and professional fees	32,805	32,757	6,969	72,531
Employee benefits and payroll taxes	16,967	2,994	3,523	23,484
Depreciation	7,582	-	15,800	23,382
Travel and entertainment	16,977	-	-	16,977
Office expenses	4,263	8,058	2,680	15,001
Occupancy	8,815	1,902	1,654	12,371
Community development	8,083	-	-	8,083
Cultivation	-	2,171	5,128	7,299
Insurance	2,291	4,036	256	6,583
Printing and reproduction	-	1,357	4,540	5,897
Utilities	3,525	1,374	549	5,448
Bank service fees	271	2,231	83	2,585
Foreign currency loss	1,386	-	-	1,386
Miscellaneous	-	1,067	-	1,067
Payroll processing fees	-	480	-	480
Total	\$ 309,939	\$ 73,041	\$ 58,339	\$441,319

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2015

	Management			
	Program	and General	Fundraising	Total
Salaries and wages	\$ 83,918	\$ 17,355	\$ 15,947	\$117,220
Well drilling projects	113,163	-	-	113,163
Consulting and professional fees	6,675	46,595	22,958	76,228
Employee benefits and payroll taxes	13,262	2,974	2,974	19,210
Depreciation	7,584	-	-	7,584
Travel and entertainment	14,252	-	-	14,252
Office expenses	1,571	2,944	1,645	6,160
Occupancy	6,845	2,964	1,284	11,093
Community development	429	-	-	429
Cultivation	-	1,085	947	2,032
Insurance	-	3,061	-	3,061
Printing and reproduction	-	760	2,546	3,306
Utilities	3,420	1,142	457	5,019
Bad debt expenses	4,894	-	-	4,894
Bank service fees	59	987	39	1,085
Miscellaneous	-	392	-	392
Payroll processing fees		480		480
Total	\$ 256,072	\$ 80,739	\$ 48,797	\$385,608

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES:	¢ (120 0//)	¢ 17 1/7
Change in net assets	\$ (120,046)	\$ 17,147
Adjustments to reconcile change in net assets to net cash used by operating activities:		
Depreciation	23,382	7,584
In-kind contributions	23,302	(79,000)
	-	(77,000)
Changes in assets and liabilities:	(0.057)	F4 (0F
Pledges receivable	(9,256)	51,425
Inventories	-	903
Prepaid expenses and other assets	(1,298)	2,958
Accounts payable and accrued liabilities	(18,878)	[23,615]
Net cash used by operating activities	[126,096]	(22,598)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from borrowing on line of credit	30,000	20,000
Payments on line of credit	[744]	(20,000)
Net cash provided by financing activities	29,256	
Net change in cash and cash equivalents	(96,840)	(22,598)
CASH AND CASH EQUIVALENTS - Beginning of year	197,701	220,299
CASH AND CASH EQUIVALENTS - End of year	\$ 100,861	\$ 197,701
SUPPLEMENTAL DISCLOSURE OF		
NON-CASH INVESTING ACTIVITIES:		
In-Kind Donation of Software	\$ -	\$ 79,000

TheSamburuProject

WATER IS **LIFE**.